

MMI In Your Community



Three Hills Show 'n Shine



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Menonite Brethren Conference
Calgary



Northwest Menonite Conference

Mennonite Girls Can Cook



Perishky

- 3 cups flour
- 1 teaspoon salt
- 1 teaspoon baking powder
- 1/2 cup shortening or lard
- 1/2 cup margarine or butter
- 1 egg, beaten
- 1 cup milk

Filling:

- 6 cups blueberries or finely chopped fruit such as plums, apples and/or rhubarb.
- 1 1/2 cups sugar mixed with 1/4 c flour and 1/4 c cornstarch if using apples (1/4 cup more flour or cornstarch if using berries or very juicy fruit)

Method:

1. Cut lard and butter into dry ingredients with pastry blender.
2. Add combined beaten egg and liquids. Stir with fork until everything is moist. If dough is too moist, sprinkle with a handful of flour and knead gently (or turn, up and over to mix in dry crumbs from the bottom, using a firm spatula) until dough holds together nicely.
3. Refrigerate overnight or a few hours.
4. Divide dough in half and roll out to a square or rectangle (approx 16" x 16") so that you can cut about 12 - 16 square patches.
5. Sprinkle about 1 tsp of sugar mixture in the center of each square, top with fruit and another 1 - 2 teaspoons of sugar mixture on top of fruit. Brush edges of pastry with water.
6. Fold up corners and pinch edges very well.
7. Place on parchment paper lined cookie sheets, not too close together.
8. Bake at 400 F about 20 - 30 minutes or until golden brown and juices run out. (you can freeze the unbaked Perishky and bake later; bake frozen Perishky a little longer)



Mutually Yours

"The insurance market of choice for evangelical Christians in Alberta"

Why Do I Need Equipment Breakdown Coverage?

Agricultural ▪ Irrigation ▪ Grain Mills ▪ Solar Panels ▪ Heating & Cooling Systems ▪ Boilers ▪ Micro Electronics

BOILERS & PRESSURE VESSELS

Boilers are widely used to generate and distribute heat and hot water. Other types of pressure vessels include sterilizers and air tanks.

Increasingly, dairies and hog farms are generating power from waste, burning methane to produce energy for their operations. Boilers and pressure vessels are major parts of co-generation systems .

COMMON CAUSES OF BREAKDOWN

- Pump failure
- Low water cut-off mechanism failure
- Control failure
- Scale build-up
- Inadequate controls of safety devices

ELECTRICAL DISTRIBUTION

A variety of electrical equipment is critical to daily farm and ranch operations. Electrical generators provide power for remote areas or serve as back-up to primary energy sources. Electrical panels, circuit breakers and cables control the flow of power to the farm.

On farms and ranches, many of the conditions that cause breakdown are more extreme than in other business environments. Temperature changes, rain, dirt and dust - all part of the farm environment - contribute to equipment breakdown risk.

COMMON CAUSES OF BREAKDOWN

- Power surges and fluctuations
- Loose connections
- Moisture or high humidity
- Dirt and dust
- Overloading
- Insulation deterioration
- Inadequate maintenance

MECHANICAL EQUIPMENT

The motors, gears and many mechanical parts in pumps, milking carousels and other farm and ranch equipment are subject to a variety of breakdown risks. Operating for long hours and often stretched to maximum capacity, this equipment is constantly at risk of breakdown.

Most meclcal equipment also contains electrical parts and, on today's farms, it is highly automated, controlled by sensitive high-tech equipment that increases the risk of breakdown.

COMMON CAUSES OF BREAKDOWN

- Lack of lubrication
- Oil contaminant
- Misalignment
- Metal fatigue
- Vibration
- Electrical disturbances

COMPUTERS & ELECTRONICS

Technology is part of farm life today. Modern operations often use precision farming techniques that utilize sophisticated technology or other complex electrical systems. But even traditional farms now rely on office computers, phones and communications systems that contain sensitive electronic technology.

High-tech equipment is fragile, highly prone to breakdown and typically, once damaged, must be replaced. In many cases, loss of farm income due to breakdown compounds the cost.

COMMON CAUSES OF BREAKDOWN

- Power surges
- Power interruptions
- Electrical line surges
- Insulation deterioration
- Overload

Retiring Board Members: Abe Thiessen and Ernest Dyck

Abe and Ernest recently retired from the Mennonite Mutual Board following service dating from 2005 and 2004 respectively. Shown in the photos above are: Abe & Barb Thiessen of Edmonton (Top) and Ernest & Justina Dyck of La Crete (Bottom).



During his time on the Board, Abe served as our Chairman, as well as periods as Vice-Chairman and Secretary and on the Nominating, Investment and Audit Committees. Abe and Barb are active members in the Lendrum Mennonite Brethren Church in Edmonton. Barb continues to serve as the MMI Treasurer in their church.



Ernest has served as the Chairman of the MMI Conduct Review Committee, a committee which was established during his tenure on the board, as well as the Corporate Governance Committee. He has served in various community and church leadership roles in La Crete and Sexsmith, AB. Ernest and Justina are members of the Evangelical Berghaler Mennonite Church in La Crete.

We thank both Abe and Ernest for their service to MMI and its policyholders and extend our best wishes for their coming days.

Look for us in the near future as we set up our Grande Prairie office

MMI Donation To MCC Alberta



MMI Board Chairman, Kevin Neufeldt (L) presents the donation to MCC's Administrative Coordinator, Anne Boehlig, while MMI's General Manager & CEO, Ken Ritchie (C) does the heavy lifting.

Following MMI's exceptionally good financial results in 2016, the Board authorized a donation to Mennonite Central Committee Alberta of \$180,100. We are pleased that MMI came through a year in which many insurers in Alberta suffered badly from the Fort McMurray fire, as well as severe summer storms, with a good financial outcome. It was our pleasure to share some of God's blessings with MCC, which provides relief, development and peace ministries in over 60 countries.

Andrew Klassen

Andrew Klassen is MMI's youngest volunteer! Newly appointed by the Two Hills Reinland Mennonite Church as MMI Treasurer/Adjuster, MMI has gained a valuable contributor to our work in serving his church.

Andrew was a lively participant in our recent training sessions and contributed much to the discussion as he is also licensed in private sewage design and installation. When it comes to sump pumps and sewer back up and faulty toilets, Andrew helped the MMI staff and other volunteers determine what would be the best solution to several questions!

Andrew and his wife Linda are expecting their first child this summer. They are in the process of fixing up a newly purchased acreage with an "in need of a repair barn" just south of St. Paul – the perfect spot to bring up a family. Andrew also enjoys hunting and he is hoping for a moose tag this year – a full freezer for the winter!



Distracted Driving

Nearly 3 out of 4 Canadian drivers admit to driving distracted. You are 23 times more likely to crash if you text while driving.

Currently, no province bans drivers from using hands-free cellphones while driving.

4 Reasons Why Driving While Distracted (DWD) May Be the New DUI
Distracted driving is potentially as dangerous as driving drunk and is much more common. If you drive while distracted, you should know these facts:

1. You are 23 times more likely to be involved in a collision if you text while driving and 4 times more likely if you talk on a cellphone (hand-held or hands-free) while driving.
2. You may be breaking the law. All provinces in Canada, plus the Yukon and Northwest Territories now have bans in place on using cellphones or hand-held electronic devices while driving. Depending on the legislation, penalties can include hefty fines and, in many cases, demerit points.
3. A distracted driver may fail to see up to 50% of the available information in the driving environment. You may look but not actually "see" what is happening.
4. A study showed that nearly 80% of collisions and 65% of near-collisions involved some form of driver inattention up to three seconds prior to the event.

**Alberta expands its legislation beyond handheld electronic devices to include other forms of driver distraction, including eating, drinking, reading, writing and personal grooming.

**Fine:
\$287 &
3 Demerit
Points**



Since April 1 2016, Albertans will no longer receive mailed renewal notices for vehicle registrations and driver licenses. It's best to renew in person if you are 10 days or less away from your expiry date.

Wondering when to renew your vehicle registration each year or your driver license?

Sign up for a free email or text reminder at www.e-registry.ca

Renewal Dates	Family /Company name begins with
July renewals	Av, Be, L, Sz, V, Z
August renewals	E, Gr, R
September renewals	F, Po, T
October renewals	S
November renewals	K, P
December renewals	Me, O, W

After Hours Emergency Claims Service: 1-866-556-7079

Did you know?

You can save money on your home insurance by simply increasing your deductible.

Mark & Debbie Penner - PREMIUM SAUSAGE

Seven Persons is a hamlet in south eastern Alberta on the #3 Highway. It's about 20 km. SW of Medicine Hat and named after Seven Persons Creek - check out the internet regarding the various Indian legends as to how the creek was named!

Coming into town you will see an elevator with a sign Premium Sausage and you'll know you've arrived! Mark and Debbie Penner together with their son Kurtis and 18 skilled and conscientious employees make sausage here - and not just a little bit....about 3500 - 4500 lbs a week!!! Stop and explore the store - there is a deli inside that serves sausage on a bun - and you can order a coffee maple sausage to take home with you. If you're adventurous, order some Bison/Saskatoon sausage and don't forget the bacon!!



Ralph and Elaine Erb started this thriving business in 1990. Mark joined the company shortly after it opened and in 2009 Mark and Debbie purchased the business. In the future they hope to pass the

company to their son who also works there.

Debbie was born and raised in the Seven Persons area and in 1982 Mark and Debbie moved back to this quiet little village and raised four children. They are very much involved in the community and support the local school and community projects when they can. Their employees are also their friends and neighbours and are part of their larger family - they are all connected to each other.

Mark and Debbie purchased insurance from MMI for their first home in Medicine Hat in 1984. Debbie's family had always been insured by MMI. Mark became the MMI Treasurer for the Seven Persons Community Church and continues in that capacity, serving the members of its congregation. Mark says, "The concept of mutual care for each other

and our community still holds in my mind as to the reason why Deb and I began to insure with MMI. We maintain our insurance with a company that does it well. This is something we also strive for in our own family business - Premium Sausage". **Website: premiumsausage.ca**

Join Us In Going GREEN!

Request your future e-copy of the newsletter by emailing media@mmiab.ca

Risk Reduction Discount

If you have made certain common improvements to your house, you might qualify for a premium reduction on your homeowners insurance.

Do you have ANY of the following features in your house?

- Fire extinguisher(s), alarm system, sprinkler system, concrete wall construction
- Slate, concrete or rubber roof covering, hail resistant siding
- Undeveloped basement, floor water sensor, backflow prevention device, drain pipe check valve, water flow detection, automatic water shut-off, sump battery back-up, septic alarm, hot water tank under 10 years and within 4 feet of drain, basement laundry room, drain pan under washing machine, automatic power generator

For more information, or to report any of these features in your house, please contact your nearest MMI office.



Cyber Security

In Your Commercial Business

Computers, servers, mobile devices, point of sales systems, and third party business partners, all make our work lives simpler, however these systems also create new avenues for cyber attackers to infiltrate your data in order to steal information, extort money, and commit fraud.

How secure is your website? Would you be covered for business interruption in the event of a cyber-attack? Do you know the ways a cyber-attack can affect your business? Do you know how to mitigate the risk of a cyber-attack?

Increasingly, more and more sophisticated techniques are being employed against organizations of all sizes including not for profit organizations. Is your donors' information secure? Should private information be leaked or stolen, how will this affect your reputation? Legislation and your responsibility to protect their data and private information is mandatory.

How can a cyber-attack cause business interruption?

Along with the internet of things (IoT) comes the risk associated with computer systems. There are several kinds of hacks you need to be aware of, including:

- Unauthorized persons gaining access to your computer system
- A virus or other malware attack
- A denial of service attack

Third party interruptions can have a major effect on your business

Attacks on other businesses can also be detrimental for your business. Imagine if a major supplier of yours was hacked and their website was down for an extended amount of time, this could have a major effect on your business

Preventing cyber attacks

It's not a matter of if you will be a victim of cyber-attack it is a matter of when. While it is virtually impossible to completely mitigate risk, these tips will help you to avoid a business interruption due to a cyber-attack.

Create a risk management plan that addresses the scope, roles, responsibilities, compliance criteria and methodology for performing cyber risk assessments

- Confirm that all firewalls and routers are secure and kept up to date
- Implement a cyber security policy for your staff that educates employees about the danger of cyber threats and how to prevent them
- Implement a strict password policy within your organization
- Limit employee access to company data and information, and limit who has the capability of installing new software
- Make sure you are covered by a cyber liability policy

How can cyber liability coverage help?

Most commercial general liability (CGL) policies will not cover a loss from business interruption due to a cyber-attack, that's where cyber liability will step in. Should you experience a business interruption from a cyber-attack; the policy will step in to cover expenses such as:

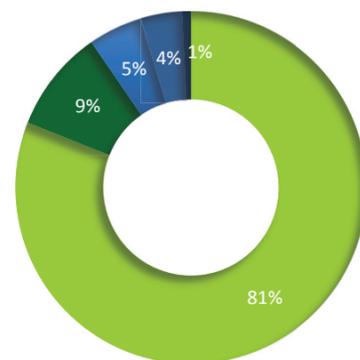
- Loss of income due to the cyber event period of interruption
- Operating expenses
- Rented or leased equipment

Cyber liability also helps to protect your business from:

- Data breaches
- Damages to third party system
- Data or code loss due to a natural disaster or malicious activity
- Cyber extortion

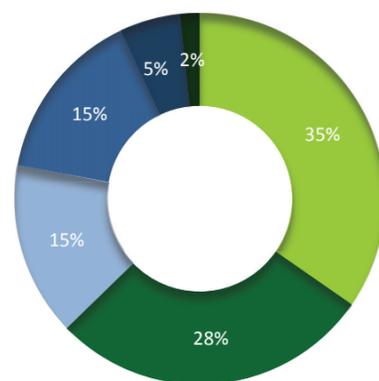
It's true that business interruptions from cyber-attack are uncommon, but having a business interruption due to one is tough for your business to come back from. Ensure you are covered and give us a call to further discuss.

Where does our money come from?



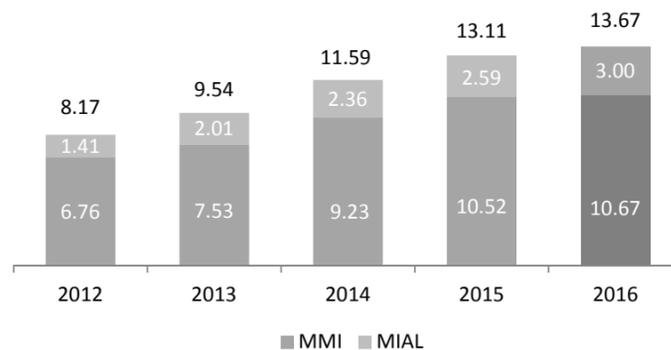
■ Premiums earned - 81% ■ Claim costs recovered - 9% ■ Investments - 5%
 ■ Commissions earned - 4% ■ Service fees - 1%

How do we spend our money?



■ Claims - 35% ■ Operating expenses - 28% ■ Savings - 15%
 ■ Reinsurance cost - 15% ■ Taxes - 5% ■ Donations - 2%

GROSS WRITTEN PREMIUMS (GWP) (\$ millions)
 GWP revenue grew by 1.4% for MMI in 2016. Although the revenue of MIAL is Commissions, we use GWP to measure the growth of MIAL. Based on GWP, MIAL grew almost 16%.



2016 was another great year for MMI! By now you may have heard that we had the most profitable year in the history of MMI.

Background

Mennonite Mutual Insurance (MMI) records the results from its business from January 1 to December 31. There are three main activities in the business of MMI:

1. Insurance – the selling of insurance policies, collecting premiums for those policies and paying claims related to the policies sold.
2. Mennonite Insurance Agency (MIAL) – selling automobile insurance on behalf of insurance companies other than MMI. MIAL receives a commission for each policy sold.
3. Investments (Savings) – the Superintendent of Insurance of Alberta (the government regulator) requires MMI to keep a certain level of savings. This protects policyholders by ensuring that MMI will continue to operate and will be there to pay claims of its policyholders and have sufficient funds to do so.

Where did our money come from?

Our total revenue for 2016 was \$12,956,000.

- We earned \$10,488,000 in premiums from policies.
- Our reinsurance policy with the Farm Mutual Re (formerly Farm Mutual Reinsurance Plan) allowed us to recover \$1,221,000 of the claims we paid .
- Our brokerage, MIAL, earned \$498,000 in commissions.
- The investments we hold earned \$652,000, net of investment management fees.
- Lastly, we collected \$97,000 in service fees.

How did we spend our money?

We spent our revenue of \$12,956,000 in the following areas.

- Claims are our largest expense annually. In 2016, we paid \$4,464,000 to our policyholders related to claims they made.
- We spent \$3,633,000 to pay for the costs of running our company.
- The premiums we paid to our reinsurer, Farm Mutual Re were \$1,969,000.
- Our Net Income was \$1,958,000. We added this to our savings and were able to increase our capital to \$9,299,000.
- As with all insurance companies, we are required to pay taxes. We paid \$686,000 related to Alberta insurance premium taxes, the Alberta Health Cost Recovery levy and corporate income taxes.
- MMI made total donations of \$212,000, primarily to the Compassion Fund and to Mennonite Central Committee of Alberta.
- We paid \$34,000 to agents that helped sell our insurance.

2017

So far, the 2017 financial results are less than our 2016 results. The hail season has begun early with the June hail storm in High Level. Despite this we are optimistic that we will be able to meet our budget.

NET LOSS RATIO

Net Loss Ratio is calculated as claims net of reinsurance expressed as a percentage of net premiums earned.

